

Barantech is expanding and is looking for an experienced International Sales Director for the Human Machine Interface (HMI) market.

Not your typical workday... Break away from workplace monotony. When you have the power to make a difference, every day is extraordinary.

### **About Barantech:**

At Barantech, we introduce Human Machine Interface (HMI) technologies in an exciting way that never thought possible. We bring humans and machines closer together, innovating new technologies. Barantech is a global leading provider of customizable HMI solutions for the world's most demanding user environments.

Barantech operates from its Corporate Headquarters in Israel and has a fully owned subsidiary located in the USA.

### **Job Description:**

In this role, you will part of the sales and business development team. Barantech is operating in the Automotive, White Appliance, Medical Devices, Marine, Electronic and High-Tech sectors.

In your role, you will be serving companies to accelerate their product design and increase time to market by serving as the primary consultant responsible for actively driving and managing the evaluation and deployment of the various Barantech's applications.

### **Requirements:**

- Sales position for minimum 5 years
- Sales Engineering background
- Develop sales plan for regions
- Ensure customer satisfaction
- Results driven
- Channel management and partner business models
- Presentation skills
- English speaker
- Willing to travel extensively